



# HAMPTON LUMBER SALES

Finding a better way every day.

## HAMPTON LUMBER

**From framing to siding, we've got you covered.**

Hampton carries a wide range of wood products that we sell by the unit, container, railcar, or truckload to meet the changing needs of our customers. Our sales team sells in excess of 2 billion board feet of Hampton's exclusive mill production and an additional 1.5 billion feet of outside mill sales. Quality. Variety. Quantity. We can get the right product for you delivered when and where it is needed. With major sales offices in Portland, Oregon, and Richmond, British Columbia, our sales team is always ready to meet customers' needs.



## TRANS-PACIFIC TRADING LTD.

### Global Sales

We also ship products to locations worldwide through our export division, Trans-Pacific Trading Ltd. (TRAPA). Each year we ship about 600 million board feet of lumber as well as OSB and plywood products to destinations near and far.





## PRODUCTS

### Dimensional Lumber

Since 1950, Hampton has produced and sold framing lumber. We sell all grades, widths, and lengths of dimension lumber and can deliver these products by the unit, truckload, railcar, or barge.

#### Available products:

- Green/dry Douglas fir
- Green/dry Hem-fir
- Spruce, pine, fir (SPF)
- European spruce

### Studs

Each year, Hampton's sales team markets over 500 million board feet of studs from our Cowlitz stud mills in Washington. Studs are shipped by the unit, truckload, railcar, barge, or container. We sell both green and dry Hem-fir and Douglas fir studs in a range of sizes.

- 2x4 (5'-10' PET)
- 2x6 (6'-10' PET)
- Web stock

### Cedar

We are experts in cedar products. With over 75 years of combined cedar sales and manufacturing experience, our qualified team is ready to assist you in an ever-changing cedar environment. We manufacture and distribute everything from boards and dimension to pattern and timbers in all grades, shapes, and sizes. Hampton has become a trusted source for quality fencing materials and we are a proud member of the American Fence Association. Our TRAPA division is one of the premiere suppliers of high end clear products from Vancouver Island. We maintain cedar sawmill and remanufacturing operations in both Canada and the U.S., and we ship product out of strategic points throughout North America. Shipment is available by LTL, van, truck, or rail.

- Fencing
- Decking
- Siding
- Pattern
- Boards
- Dimension
- Timbers
- Industrials
- Shakes & shingles



#### DOMESTIC SALES

U.S./Canada 1.888.310.1464

#### EXPORTS

Canada 604.232.5400

United States 503.203.6484

Japan +81.35414.2268



## PRODUCTS

### Panels

Hampton is a leader in panel products. We have strong relationships with more than 25 plywood mills across North America and 50 years of experience marketing panel products. We sell a number of species, grades, surfaces, and dimensions of panels, which can be delivered by the unit, truckload, or railcar. Our distribution yards in North America:

- Arlington, WA - Serving Puget Sound & the Northwest
- Portland, OR - Serving Portland & the Northwest
- Modesto, CA - Serving Northern California
- Riverside, CA - Serving Southern California
- Dallas, TX - Serving Texas and surrounding states
- Vancouver, BC - Serving British Columbia

Our yards are capable of same- or next-day delivery.

### Available products:

- Specialty OSB 9' 10' / Radiant Barrier Products
- OSB Sheathing and flooring
- Sanded Plywood
- Sheathing - Fir and Southern Yellow Pine
- Underlayments
- Marine Grades
- Melamine
- Particleboard/MDF
- Rough Sawn Sidings
- MDO

### Clears & Industrial

Each year Hampton Lumber manufactures 12 million board feet of Douglas fir finish clears in numerous sizes, grades, and patterns. Douglas fir clears have been used for over 200 years for appearance applications.

Products have a clear finish that allows the color and grain structure to show. Today clears are used primarily for furniture, flooring, wainscoting, and trim. The strength, workability, and finishing characteristics make clears a favorite among architects, homeowners, and contractors. Certified stock is available on most items. Length merchandising capability to mix fir finish onto rail cars. Bar coding and custom packaging are available.

- Dimensions from 1"x2" to 4"x12"
- Lengths from 2' to 24'
- Domestic grades incl. C & Better VG, C & Better FG, D and outs
- Export grades incl. 85/15 VG
- Surfacing S4S and standard patterns
- Custom patterns

### Millwork & Moulding

Hampton's import division provides quality, value-added lumber products for our domestic customers. Our fully integrated business model allows us to provide raw materials to our partner factories for processing, which keeps our quality high and pricing competitive.

- Door Stiles
- Millwork
- Moulding
- Plywood
- Primed Trim Boards
- PVC
- Siding
- Specialty Products



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<b>President</b>	Mike Phillips	503.203.6512
<b>Executive VP</b>	Mark Porter	503.203.6461
<b>VP Wholesale Operations</b>	Carter Stinton	503.203.6452
<b>Reg. Mgr.—SPF, Studs, GDF, Babine/Decker Lake</b>	Scott Gascho	503.203.6475
<b>Reg. Mgr.—US KD, dimension, Darrington</b>	Dave Stinson	503.203.6480
<b>Morton/Randle Sales Mgr.</b>	Collin Thomason	503.297.6474
<b>Tillamook Sales Mgr.</b>	Steve Samples	503.203.6540
<b>Warrenton Sales Mgr.</b>	Jeff Moore	503.203.6459
<b>Willamina Sales Mgr.</b>	Jeff Montgomery	503.203.6458
<b>Low Grade Sales Mgr.</b>	Kelly DeLacy	503.203.6485
<b>National Accts: Stud Prod.</b>	Lea Eastman	503.203.6466
<b>National Accts: Dimension</b>	Aaron Hasenkamp	503.203.6532

**Panels**

<b>Panel Sales Mgr.</b>	T.R. Cauthorn	503.203.6472
<b>Industrial Panel Sales</b>	Greg Johnson	317.403.4888

**Cedar**

<b>Cedar, General Mgr.</b>	Jason Jacobson	503.203.6575
<b>Cedar, Sales Rep.</b>	Rick Shoemaker	503.203.6577
<b>Cedar, Sales Rep.</b>	Matt Robinson	503.203.6460

**Green Doug Fir**

<b>Lumber Trader</b>	Jay Hart	503.203.6455
<b>Lumber Trader</b>	Steve Cole	503.203.6470
<b>Lumber Trader</b>	Dan Weaver	503.203.6451
<b>Lumber Trader</b>	Merritt McDole	503.203.6645

**KD Dimension & Studs**

<b>Lumber Trader</b>	Marcus Mueller	503.203.6479
<b>Lumber Trader</b>	Michael Swiger	503.203.6450
<b>Lumber Trader</b>	Dave Andersen	503.203.6454
<b>Lumber Trader</b>	Mike Zumwalt	503.203.6463
<b>Lumber Trader</b>	Mike Mannex	503.203.6462
<b>Lumber Trader</b>	Derek Sampson	503.203.6560
<b>Lumber Trader</b>	Matt Beymer	503.203.6555
<b>Lumber Trader</b>	Carlin Irish	503.203.6467
<b>Lumber Trader</b>	Brad Samples	312.343.2814
<b>Lumber Trader-Industrial</b>	Chuck Lamping	503.203.6453

**Import**

<b>Import Sales</b>	Dave Visse	503.203.6517
<b>Import Sales</b>	Rabel Roberts	503.203.6547

**DOMESTIC SALES - CANADA**

<b>Sales &amp; Marketing Director</b>	Kip Fotheringham	604.232.5413	<b>Lumber Trader</b>	Mike Jones	604.249.4019
<b>Panel Sales</b>	Dino Zanni	604.377.7294	<b>Industrial Lumber Sales</b>	James Lazaruk	604.363.3317

**TRANS-PACIFIC TRADING (TRAPA)**

<b>President</b>	Jim Tyrer	604.232.5404	<b>Senior Sales Mgr. (Japan)</b>	Jun Sekine	+81.704.374.2215
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<b>Sr. Export Sales Mgr. (Canada)</b>	Glenn Mattice	604.232.5412	<b>WRC General Manager</b>	John Kuch	604.999.7247
<b>China Sales Mgr.</b>	Shan Wu	778.868.3603	<b>Douglas Fir Specialty Manager</b>	Craig Roberts	604.329.6532
<b>China Sales Mgr.</b>	William Li	778.881.6860	<b>Custom Cut Sales Manager</b>	John Girard	604.249.4016
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